



ACCELERATE YOUR GLOBAL SCIENCE AND DEEP TECH IMPACT

Cambridge, United Kingdom, June 15 - June 26, 2026

Apply here before
May 4, 2026

About Desafía United Kingdom

Over two weeks in Cambridge, part of the UK's world-renowned "Golden Triangle" (Oxford, London, Cambridge), participants will attend tailored workshops, engage in intensive one-to-one coaching and attend individually curated meetings with potential clients, partners and collaborators. This programme is specifically designed to support spin-outs who have ambitions to enter or collaborate with the UK market and ecosystem, as well as to scale globally.

We encourage applications from Spanish deeptech and science-based spin-outs ready to rapidly scale their businesses, from sectors such as:

- Health and Life Sciences
- Foodtech and Agrotech
- Nanotechnology and Advanced Materials
- Quantum Technologies
- Micro and Nanotechnology
- Artificial Intelligence
- Advanced Manufacturing and Robotics
- Advanced Digital Technologies

The programme is **free**, with participants covering travel and accommodation costs.

Why spin-outs should participate?



Tailored Growth Roadmap

Expert guidance to prioritise markets and roadmap your UK and international scaling



UK Ecosystem Introduction

Insights and support to navigate the UK's deep tech and science to market ecosystem.



Business Development Support

Expert coaching and support to generate leads and build connections in the UK market.



Investor and potential Partners Connections

Immersion in UK business practices and bespoke 1:1 meetings to build partnerships.

Who can participate?

Spin-outs with scaling potential for technology developed in Spain.

Deep-tech projects with a strong scientific and R&D component.

Product or service in validation or early commercialisation stage.

Spin-outs with strong interest in engaging with the UK market.

Commitment to actively participate in all programme elements.

Proficiency in English and an active profile on the ICEx website.

Programme Timeline

April 13 - May 4
Application period

May 6 - May 7
Online interviews with finalists

May 25 - May 26
Kick-off in Spain (in-person in Madrid)
Including in-person training from SJIC Training

May 27 - June 3
1:1 Coaching and Concierge Meetings (online)

June 15 - June 26
Soft-landing in UK
(Cambridge and other UK locations)



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6-Week Programme

(4 weeks remote preparation + 2 weeks in United Kingdom)



Group meeting



Individual coaching



Spin-out to-do

Week 1

May 18-22

(Remote Preparation)

1st 1:1 Coaching and Concierge meeting (1 hour online).
Introductions, business and UK objectives review

Identify 2-3 target sectors / prospect types for 1:1 meetings in UK

Week 2

May 25-26

(On-site, Madrid)

Kick-off & Bootcamp in Madrid
(2 days in person)

2nd 1:1 Coaching and Concierge Meeting (online). Review target sectors and prospect types

Prepare development plan and roadmap

Week 3

June 1

(Remote Preparation)

3rd 1:1 Coaching and Concierge meeting. Roadmap development

Completing coaching actions and 1:1 meeting prep

Week 4

June 8

(Remote Preparation)

Follow up on coaching actions

Roadmap development; continue prep for 1:1 meetings

Week 5

June 15

(On-site, Cambridge)

On-site immersion & networking in Cambridge

4th and 5th 1:1 Coaching and Concierge meeting - 1:1 meeting schedule briefing and preparation

See detailed programme (will be presented during the kick-off)

Week 6

June 22

(On-site, Cambridge and other UK locations)

On-site immersion, 1:1 tailored meetings across UK, Pitching and Demo Day (London)

Individual preparation call for client meetings

See detailed programme (will be presented during the kick-off). Post-programme action plan finalised